



## Multi-Specialty Physicians Group Additional Shared Savings through Data Reconciliation

### Background

A multi-specialty physicians group serving over 100,000 lives in Orange, Sullivan and Ulster Counties in NY has 9 value-based-care risk contracts within Medicaid and Medicare line of business. Due to financial responsibilities with such contracts, they require an analytics infrastructure that can cohesively and accurately present quality, utilization, and performance metrics to their executives. While the goal is to achieve shared savings dollars in risk arrangements, this customer holds its priority responsibility in guiding its physicians to achieve this high-performance care through our partnership in a Data-First-Digital-First strategy.

### Situation

An undisclosed payer which the customer is contracted with notified the medical group that they would only be offered a fragment of shared savings, due to quality scores captured by the payer. Knowing its physicians have a refined strategy on quality with teams and point-of-care tools to maximize quality performance, they wanted to vet and validate the payers results as valid.

### Solution

The CEO and her team used Bridge's Insights application and the claims search tool to generate reports by CPT code across all payers, looked at **the assigned patients' data and realized the payer's numbers didn't match with Bridge**. Ultimately, **they found the aggregated data within Bridge showed CPT codes billed under other payers** (for patients who had switched plans) that satisfied multi-year quality measures and were able to use this data to supplement what the payer had for their patient population.

### Outcomes

The customer gathered evidence through Bridge exports and escalated its argument to the payer. Within a few hours, the customer was **notified that their shared savings earnings increased to \$236K based on the improvement to quality scores driven by the supplemental data**.

*“The Garage’s platform, Bridge, has empowered our success in risk-based care across all payers. With Insights provided through Bridge, we have successfully challenged payer findings. Our most recent challenge resulted in an additional shared savings/quality bonus of almost \$240,000.”*

– Chief Medical Officer

Interested in learning how The Garage can empower your organization?  
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