



Managing CIN Network Leakage

Background

Our Clinically Integrated Network customer that serves approximately 40,000 attributed patients in New Jersey, spanning Medicare, Medicaid, and commercial populations is committed to creating access to high-quality healthcare services while striving to ensure that its diverse and large population gets access to timely and much-needed care.

Situation

Network leakage has become a serious issue for this customer, and with growing healthcare conglomerates in the geographic service area, it has become imminent that they keep patient care in-house and identify ways to better serve their patient population including the consideration of adding specialists to their network. However, without patient movement and cost tracking abilities, they struggle to identify when to expand their provider network or negotiate pricing on referred patients.

Solution

The Garage used all available data and analyzed leakage from the customer's claims data against their roster network. Due to the comprehensive data sets received, Bridge was able to aggregate, normalize, review, and identify all movement in and out of the customer's network. By combining this with cost and diagnosis data, the customer's team can see where they can make the most significant impact in supporting their network and identify room for improvement.

Outcomes

With a full breakdown of where patients are going in and out of the network, the customer has been empowered to easily analyze network utilization and referral patterns. This has helped identify where the biggest area of opportunities exists to control leakage and close the gap in needed services in the network. Ultimately, practices can be equipped with transparency to where members are receiving specific care and take necessary action to help lower overall costs and increase quality scores.

"With the ability to analyze our leakage, we will have the ability to manage our network costs and achieve higher quality metrics. We have a high leakage % already so being able to have insights into exactly what outside facilities are being utilized and drill down by each member is extremely important."

- Director of Population Health & Analytics

Interested in learning how The Garage can empower your organization?

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